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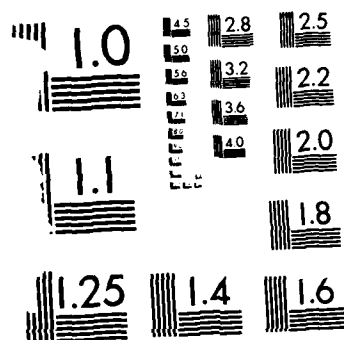
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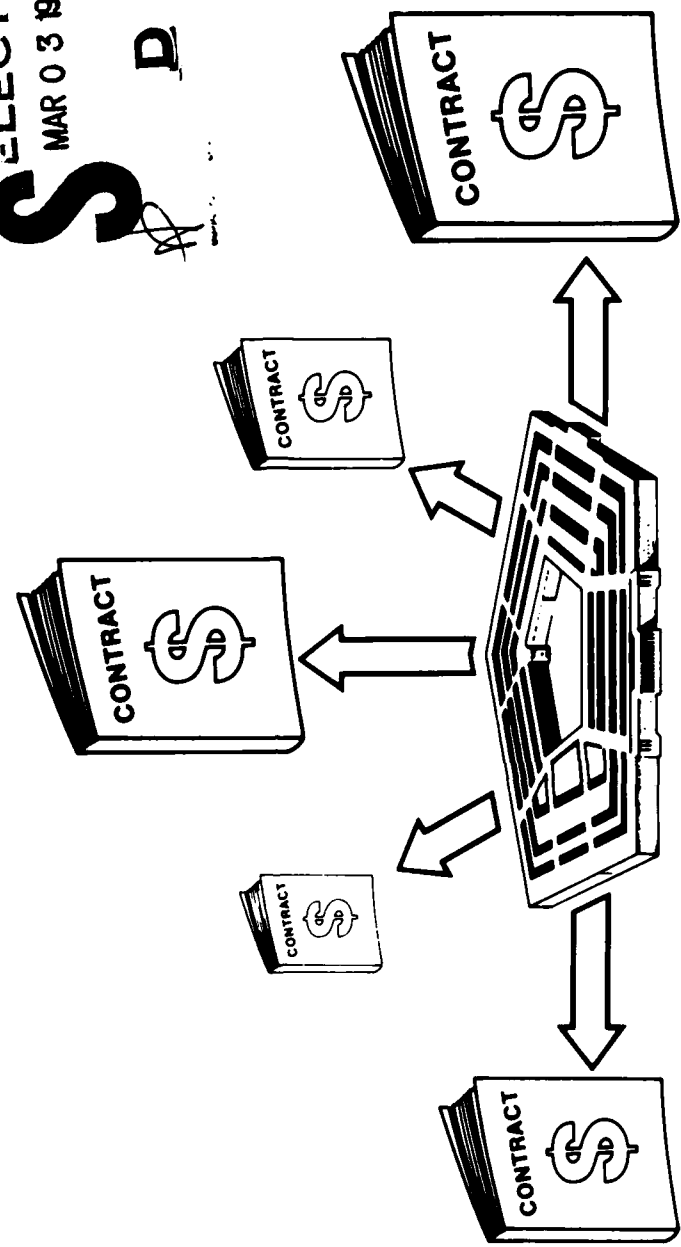
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Department of Defense  
**PRIME CONTRACT AWARDS, DIS/RE-  
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# PRIME CONTRACT AWARDS SIZE DISTRIBUTION

Fiscal Year 1985

*Annual*

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## FOREWORD

*Prime Contract Awards, Size Distribution* is published annually and provides information on Department of Defense contract awards by size and:

- 1) Military Department;
- 2) Type of Contract;
- 3) Competitive Status; and
- 4) Kind of Action.

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## INTRODUCTION

This report provides data on prime contract actions (PCA's) over \$25,000 awarded by the Department of Defense (DOD) in Fiscal Year (FY) 1985. For reporting purposes, contracts have been distributed by dollar value into 10 different size categories. The tables provide information on the number of total actions, their net value, and their percent distribution, by size and according to a variety of categories, including awarding agency, type of contract involved, type of contract action taken, and competitive status. Table 1 presents data by individual size category (e.g., \$25,000 to \$49,000, \$50,000 to \$99,000) while Tables 2 through 5 present data in cumulative categories (e.g., \$25,000 or more; \$50,000 or more).

The information in *Prime Contract Awards, Size Distribution*, assists DOD management in projecting the workload that will be required by various proposed projects. For example, using data in this publication, DOD officials could determine that a proposal to review all contract actions of \$500,000 or more in FY 1985 would require examining approximately 30,240 transactions. These data can also be used to identify trends in DOD procurement, e.g., to identify which one of the various types of contracts was most frequently awarded (in terms of number of contract actions) during FY 1985.

## NOTES ON COVERAGE

Contract actions of \$25,000 or less are not included in this report. Information on the types of contracts or kind of action is not compiled on these purchases. Intragovernmental actions of \$25,000 or more (those actions placed by DOD with other Federal agencies, except as footnoted in Table 4) are also excluded from this report, as are foreign military sales

(FMS) actions (actions placed by DOD in support of foreign governments).

The data here represent new definitive awards as well as other types of transactions, including initial letter contracts, definitization of letter contracts, orders under contracts, funding actions, engineering changes, and terminations. Terminations and other downward adjustments of contracts are included in the award category to which their dollar amount corresponds. Both types are considered positive entries when calculating the total number of contract actions but negative entries when calculating total net value.

Each transaction is rounded to the nearest thousand before being assigned to an award category, e.g., a transaction of \$25,499 is rounded down to \$25,000, while a transaction of \$25,500 is rounded up to \$26,000. Due to this rounding process, totals may not add up.

## HIGHLIGHTS

As indicated above, with the exception of Table 4, data in this report exclude all actions of \$25,000 or less as well as those intragovernmental and FMS actions of more than \$25,000. All DOD prime contract awards (over and under \$25,000) in FY 1985 totaled \$163,725 million. This is an increase of \$17,693 million or 12.1 percent over FY 1984. These FY 1985 awards comprised a total of 14,679,933 actions, which is a decrease of 90,656 actions over the FY 1984 figure.

As shown in the following table, this report covers 85.5 percent of the procurement dollars and 16 percent of the actions awarded in FY 1985.

	Actions		Net Value	
	Number	Percent	Millions	Percent
<u>TOTAL</u>	<u>14,679,933</u>	<u>100.0</u>	<u>\$163,725</u>	<u>100.0</u>
Included in Report	228,937	1.6	139,912	85.5
Excluded from Report:				
All Actions Less Than \$25,000	14,427,657	98.3	13,051	8.0
Intragovernmental/FMS Actions Over \$25,000	23,339	.2	10,762	6.6

## Prime Contract Awards by Awarding Department

Tables 1 and 2 provide data on PCA's by size range (individual ranges in Table 1, cumulative ranges in Table 2) according to awarding department. Contract actions of \$25,000 to \$49,000 accounted for 30.7 percent of the number of actions but only 1.6 percent of the total dollars. Actions of \$1 million or

more represented 80.8 percent of the total dollars but only 7.8 percent of the actions. Actions of \$10 million or more accounted for 56.6 percent of the total dollars but only 0.9 percent of the actions.

Size of Action	Cumulative Percent			
	FY 1985		FY 1984	
	Percent of Actions	Percent of Dollars	Percent of Actions	Percent of Dollars
\$25,000 to \$49,000	30.7	1.6	33.0	1.8
\$1 Million or More	7.8	80.8	6.4	80.2
\$10 Million or More	0.9	56.6	0.9	56.6



As shown in Table 2, actions of \$1 million or more accounted for 79.5 percent of the total Army procurement dollars, as compared with 80.4 percent for the Navy, 85.6 percent for the Air Force, 74.2 percent for the Defense Logistics Agency (DLA), and 59.7 percent for Army Corp of Engineers, Civil Functions.

### Prime Contract Awards by Type of Contract

As discussed above, data presented in this report have a variety of management uses. Data on the distribution of contracts by type of contract (e.g. firm-fixed price, fixed price incentive, or cost-plus-fixed-fee) are also used for analyzing DOD procurement patterns. Table 3 provides data on the net value and percent distribution of seven types of contract actions.

As shown in this table, actions of \$1 million or more accounted for 97.5 percent of the dollars awarded on fixed-price incentive contracts, 96.9 percent of the cost-plus-incentive fee dollars, 96.7 percent of the fixed price redetermination dollars, and from 55.1 to 85.9 percent of the dollars for the remaining types of contracts.

As shown below, firm fixed-price/fixed price escalation contracts accounted for the highest percentage of actions, both in terms of the number of actions and total net value. Cost-plus-fixed-fee contracts represented the second largest category in terms of number of actions, while fixed-price incentive contracts accounted for the second largest grouping of contracts according to total net value.

	Actions		Net Value	
	Number	Percent	Millions	Percent
	228,937	100.0	\$139,912	100.0
Firm-Fixed/Fixed Price Escalation	183,634	80.2	90,917	65.0
Cost-Plus-Fixed Fee	22,657	9.9	11,400	8.1
Other Cost Type	12,277	5.4	3,294	2.4
Fixed-Price Incentive	5,144	2.2	24,338	17.4
Cost-Plus Award Fee	3,108	1.4	3,296	2.4
Cost-Plus Incentive Fee	1,716	.7	6,369	4.6
Fixed-Price Redetermination	401	.2	297	.2

#### TOTAL (over \$25,000)

Firm-Fixed/Fixed Price Escalation  
 Cost-Plus-Fixed Fee  
 Other Cost Type  
 Fixed-Price Incentive  
 Cost-Plus Award Fee  
 Cost-Plus Incentive Fee  
 Fixed-Price Redetermination

*Totals may not add up due to rounding.*

## Prime Contract Awards by Competitive Status

Table 4 displays information on the net value and percent distribution of PCA's according to competitive status.

Negotiated Price Competition contract actions accounted for 41.1 percent of the actions and 29.2 percent of the dollars in the competitive base. Non-competitive actions made up 26.0 percent of the actions and 23.7 percent of the dollars. Follow-on After Design Technical Competition only made up 7.6 percent of the actions but 25.3 percent of the dollars. (These percentages were all computed based on the Total Less Exclusions column.)

As shown in Table 4, actions of \$1 million or more accounted for 94.6 percent of the dollars awarded for Follow-on After Design/Technical Competition, 91.8 percent of the dollars for Follow-on After Price Competition, and from 70.1 to 80.7 percent of the dollars for the remaining categories of competitive status.

## Prime Contract Awards by Kind of Action

PCA's are arrayed according to kind of procurement action (initial letter contract, definitive contract, change order, etc.) in Table 5. As shown in this table, actions of \$1 million or more accounted for 98.5 percent of the dollars awarded for definitive contracts which superseded letter contracts, 96.0 percent of the initial letter contract dollars, and from 60.7 to 90.1 percent of the dollars for the remaining kinds of procurement actions.

Contract actions other than modifications accounted for 75 percent of all actions and 56 percent of the dollars. Modifications to contracts accounted for 25 percent of the actions and 44 percent of the dollars. The distribution within these two categories is shown in the table below.

	Actions		Net Value	
	Number	Percent	Millions	Percent
TOTAL	228,937	100	\$139,912	100
Actions Other Than Modifications	170,757	75	78,572	56
Definitive Contract	87,295	38	49,327	35
Order Under Contract	82,000	36	21,630	15
Initial Letter Contract	884	*	3,720	3
Definitive Contract Superseding Letter Contract	578	*	3,895	3
Modifications	58,180	25	61,341	44
Funding Action	24,812	11	27,863	20
Additional Work	19,992	9	28,673	20
Change Orders	12,434	5	5,498	4
Terminations	942	*	-693	*

\* Percentage is less than 0.5 percent  
Totals may not add up due to rounding.

**Table 1. Department of Defense Prime Contract Awards by Size and by  
Military Department: FY 1985**  
(Amounts in Millions)

SIZE (IN DOLLARS)	TOTAL <sup>1</sup>		ARMY		NAVY		AIR FORCE		DLA <sup>2</sup>		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
<b>TOTAL</b>	<b>228,937</b>	<b>\$139,912</b>	<b>55,750</b>	<b>\$ 31,581</b>	<b>75,853</b>	<b>\$ 44,996</b>	<b>52,041</b>	<b>\$ 45,548</b>	<b>33,126</b>	<b>\$ 12,735</b>	<b>4,933</b>	<b>\$ 1,490</b>
\$ 25,000 - 49,000	70,396	2,262	16,003	519	23,258	724	14,095	434	13,689	473	1,558	51
50,000 - 99,000	59,462	3,810	13,669	882	20,631	1,296	12,448	768	9,947	682	1,247	77
100,000 - 199,000	37,331	4,705	8,584	1,092	12,877	1,595	9,245	1,129	4,593	628	681	79
200,000 - 299,000	16,202	3,526	3,801	829	5,474	1,192	4,235	877	1,693	407	353	69
300,000 - 499,000	15,308	5,267	3,761	1,245	5,111	1,799	4,080	1,354	1,294	486	385	126
500,000 - 999,000	12,285	7,329	3,521	1,914	3,586	2,233	3,365	1,992	1,905	610	349	198
1,000,000 - 1,999,000	7,888	8,405	2,878	2,249	2,089	2,666	1,937	2,177	431	582	209	258
2,000,000 - 4,999,000	5,710	13,420	2,126	3,676	1,586	4,462	1,386	3,447	265	791	121	347
5,000,000 - 9,999,000	2,383	12,038	959	3,227	1,631	3,985	571	3,355	125	804	22	148
10,000,000 or more	1,972	79,149	448	15,947	610	25,043	679	30,015	184	7,273	8	136
<b>Average size (dollars)</b>		<b>\$611,138</b>		<b>\$566,475</b>		<b>\$593,198</b>		<b>\$875,225</b>		<b>\$384,444</b>		<b>\$302,067</b>
<b>PERCENT DISTRIBUTION</b>												
<b>Total</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>	<b>100.0</b>
\$ 25,000 - 49,000	30.7	1.6	28.7	1.6	30.7	1.6	27.1	1.0	41.3	3.7	31.6	3.4
50,000 - 99,000	26.0	2.7	24.5	2.8	27.2	2.9	23.9	1.7	30.0	5.4	25.3	5.1
100,000 - 199,000	16.3	3.4	15.4	3.5	17.0	3.5	17.8	2.5	13.9	4.9	13.8	5.3
200,000 - 299,000	7.1	2.5	6.8	2.6	7.2	2.6	8.1	1.9	5.1	3.2	7.2	4.7
300,000 - 499,000	6.7	3.8	6.7	3.9	6.7	4.0	7.8	3.0	3.9	3.8	7.8	8.5
500,000 - 999,000	5.4	5.2	6.3	6.1	4.7	5.0	6.5	4.4	2.7	4.8	7.1	13.3
1,000,000 - 1,999,000	3.4	6.0	5.2	7.1	2.8	5.9	3.7	4.8	1.3	4.6	4.2	17.3
2,000,000 - 4,999,000	2.5	9.6	3.8	11.6	2.1	9.9	2.7	7.6	0.8	6.2	2.5	23.3
5,000,000 - 9,999,000	1.0	8.6	1.7	10.2	0.8	8.9	1.1	7.4	0.4	6.3	0.4	10.0
10,000,000 or more	0.9	56.6	0.8	50.5	0.8	55.7	1.3	65.9	0.6	57.1	0.2	9.1

<sup>1</sup> Includes Other Defense Agency awards not included elsewhere in this table  
<sup>2</sup> Defense Logistics Agency.

Note: Percentages and average size are based on thousands of dollars.

**Table 2. Department of Defense Prime Contract Awards by Size and by  
Military Department (Cumulative): FY 1985**

(Amounts in Millions)

SIZE (IN DOLLARS)	TOTAL <sup>1</sup>		ARMY		NAVY		AIR FORCE		DLA <sup>2</sup>		CIVIL FUNCTIONS	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10 000 000 or more	1 972	\$ 79.149	448	\$ 15.947	610	\$ 25.043	679	\$ 30.015	184	\$ 7.273	8	\$ 136
5 000 000 or more	4 355	91.187	1 407	19.175	1 241	29.029	1 250	33.370	309	8.077	30	284
2 000 000 or more	10 065	104.607	3 533	22.851	2 827	33.491	2 636	36.816	574	8.868	151	632
1 000 000 or more	17 953	113.012	6 411	25.100	4 916	36.157	4 573	38.994	1 005	9.450	360	890
500 000 or more	30 238	120.341	9 932	27.014	8 502	38.389	7 938	40.986	1 910	10.059	709	1 088
300 000 or more	45 546	125.609	13 693	28.259	13 613	40.189	12 018	42.340	3 204	10.546	1 094	1 214
200 000 or more	61 748	129.134	17 494	29.088	19 087	41.380	16 253	43.217	4 897	10.953	1 447	1 284
100 000 or more	99 079	133.840	26 078	30.180	31 964	42.975	25 498	44.346	9 490	11.581	2 128	1 363
50 000 or more	158 541	137.650	39 747	31.062	52 595	44.271	37 946	45.114	19 437	12.262	3 375	1 439
25 000 or more	228 937	139.912	55 750	31.581	75 853	44.996	52 041	45.548	33 126	12.735	4 933	1 490
CUMULATIVE PERCENT												
\$10 000 000 or more	0.9	56.6	0.8	50.5	0.8	55.7	1.3	65.9	0.6	57.1	0.2	9.1
5 000 000 or more	1.9	65.2	2.5	60.7	1.6	64.5	2.4	73.3	0.9	63.4	0.6	19.1
2 000 000 or more	4.4	74.8	6.3	72.4	3.7	74.4	5.1	80.8	1.7	69.6	3.1	42.4
1 000 000 or more	7.8	80.8	11.5	79.5	6.5	80.4	8.8	85.6	3.0	74.2	7.3	59.7
500 000 or more	13.2	86.0	17.8	85.5	11.2	85.3	15.3	90.0	5.8	79.0	14.4	73.0
300 000 or more	19.9	89.8	24.6	89.5	17.9	89.3	23.1	93.0	9.7	82.8	22.2	81.5
200 000 or more	27.0	92.3	31.4	92.1	25.2	92.0	31.2	94.9	14.8	86.0	29.3	86.1
100 000 or more	43.3	95.7	46.8	95.6	42.1	95.5	49.0	97.4	28.6	90.9	43.1	91.5
50 000 or more	69.3	98.4	71.3	98.4	69.3	98.4	72.9	99.0	58.7	96.3	68.4	96.6
25 000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1</sup> Includes Other Defense Agency awards not included elsewhere in this table  
<sup>2</sup> Defense Logistics Agency

Note Percentages are based on thousands of dollars.

**Table 3. Department of Defense Prime Contract Awards by Size and by  
Type of Contract (Cumulative): FY 1985**

(Amounts in Millions)

SIZE (IN DOLLARS)	TOTAL		FIRM FIXED/FIXED PRICE ESCALATION		FIXED PRICE REDETERMINATION		FIXED PRICE INCENTIVE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,972	\$ 79,149	1,250	\$ 47,531	5	\$ 227	340	\$ 21,143
5,000,000 or more	4,355	91,187	2,996	55,660	9	262	566	22,394
2,000,000 or more	10,065	104,607	7,038	64,587	24	280	985	23,351
1,000,000 or more	17,953	113,012	12,837	70,421	34	288	1,387	23,730
500,000 or more	30,238	120,341	21,686	75,645	51	289	1,973	24,020
300,000 or more	45,546	125,609	33,047	79,566	78	291	2,515	24,163
200,000 or more	61,748	129,134	45,162	82,217	104	292	2,925	24,220
100,000 or more	99,078	133,840	73,908	85,844	190	296	3,663	24,291
50,000 or more	158,541	137,650	122,163	88,936	281	297	4,412	24,322
25,000 or more	228,937	139,912	183,634	90,917	401	297	5,144	24,338
Average Size (Dollars)		\$611,138		\$495,101		\$741,347		\$4,731,263
CUMULATIVE PERCENT								
\$10,000,000 or more	0.9	56.6	0.7	52.3	1.2	76.5	6.6	86.9
5,000,000 or more	1.9	65.2	1.6	61.2	2.2	88.2	11.0	92.0
2,000,000 or more	4.4	74.8	3.8	71.0	6.0	94.3	19.1	95.9
1,000,000 or more	7.8	80.8	7.0	77.5	8.5	96.7	27.0	97.5
500,000 or more	13.2	86.0	11.8	83.2	12.7	97.2	38.4	98.7
300,000 or more	19.9	89.8	18.0	87.5	19.5	98.0	48.9	99.3
200,000 or more	27.0	92.3	24.6	90.4	25.9	98.3	56.9	99.5
100,000 or more	43.3	95.7	40.2	94.4	47.4	99.6	71.2	99.8
50,000 or more	69.3	98.4	66.5	97.8	70.1	100.0	85.8	99.9
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Note: Percentages and average size are based on thousands of dollars.

**Table 3. Department of Defense Prime Contract Awards by Size and by  
Type of Contract (Cumulative): FY 1985**

(Concluded)

(Amounts in Millions)

SIZE (IN DOLLARS)	COST-PLUS FIXED FEE		COST-PLUS AWARD FEE		COST-PLUS INCENTIVE FEE		OTHER COST TYPE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	124	\$ 3,347	85	\$ 1,314	123	\$ 4,693	45	\$ 894
5,000,000 or more	321	4,620	173	1,880	221	5,319	69	1,051
2,000,000 or more	966	6,490	389	2,523	440	5,906	223	1,469
1,000,000 or more	1,930	7,756	621	2,831	661	6,173	483	1,814
500,000 or more	3,691	8,917	927	3,031	875	6,274	1,035	2,165
300,000 or more	5,903	9,730	1,202	3,119	1,034	6,312	1,767	2,428
200,000 or more	8,286	10,273	1,465	3,176	1,181	6,338	2,615	2,618
100,000 or more	12,982	10,894	1,973	3,238	1,387	6,359	4,976	2,917
50,000 or more	18,496	11,260	2,597	3,280	1,568	6,367	9,024	3,186
25,000 or more	22,657	11,400	3,108	3,296	1,716	6,369	12,277	3,294
Average Size (Dollars)		\$503,162		\$1,060,409		\$3,711,782		\$268,343
CUMULATIVE PERCENT								
\$10,000,000 or more	0.5	29.4	2.7	39.9	7.2	73.7	0.4	27.1
5,000,000 or more	1.4	40.5	5.6	57.0	12.9	83.5	0.6	31.9
2,000,000 or more	4.3	56.9	12.5	76.6	25.6	92.7	1.8	44.6
1,000,000 or more	8.5	68.0	20.0	85.9	38.5	96.9	3.9	55.1
500,000 or more	16.3	78.2	29.8	92.0	51.0	98.5	8.4	65.7
300,000 or more	26.1	85.3	38.7	94.6	60.3	99.1	14.4	73.7
200,000 or more	36.6	90.1	47.1	96.4	68.8	99.5	21.3	79.5
100,000 or more	57.3	95.6	63.5	98.3	80.8	99.8	40.5	88.5
50,000 or more	81.6	98.8	83.6	99.5	91.4	100.0	73.5	96.7
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

**Table 4. Department of Defense Prime Contract Awards by Size and by  
Competitive Status (Cumulative): FY 1985**  
(Amounts in Millions)

SIZE(IN DOLLARS)	TOTAL		COMPETITIVE EXCLUSIONS <sup>1</sup>		TOTAL LESS EXCLUSIONS		ADVERTISED/ SEALED BID		NEGOTIATED PRICE COMPETITION <sup>2</sup>	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,972	\$ 79,149	110	\$ 3,266	1,862	\$ 75,884	80	\$ 2,223	489	\$ 19,459
5,000,000 or more	4,355	91,187	654	3,873	3,701	87,314	187	2,960	950	22,501
2,000,000 or more	10,065	104,607	1,732	4,706	8,333	99,902	501	3,867	2,188	26,103
1,000,000 or more	17,955	113,015	3,293	5,443	14,662	107,572	908	4,406	4,153	28,714
500,000 or more	30,253	120,353	5,068	6,337	25,185	114,016	1,684	4,919	7,715	31,071
300,000 or more	45,611	125,639	6,980	6,987	38,631	118,652	2,559	5,238	12,439	32,786
200,000 or more	61,914	129,190	8,922	7,431	52,992	121,759	3,437	5,444	17,864	34,051
100,000 or more	99,597	133,944	13,504	8,041	86,093	125,903	5,570	5,723	31,490	35,882
50,000 or more	159,826	137,805	20,413	8,513	139,413	129,293	9,203	5,962	54,118	37,387
25,000 or more	231,573	140,115	28,154	8,776	203,419	131,339	14,088	6,124	83,670	38,375
Average Size (Dollars)		\$605,057		\$311,710		\$645,657		\$434,676		\$458,645
CUMULATIVE PERCENT										
\$10,000,000 or more	0.9	56.5	0.4	37.2	0.9	57.8	0.6	36.3	0.6	50.7
5,000,000 or more	1.9	65.1	2.3	44.1	1.8	66.5	1.3	48.3	1.1	58.6
2,000,000 or more	4.3	74.7	6.2	53.6	4.1	76.1	3.6	63.1	2.6	68.0
1,000,000 or more	7.8	80.7	11.7	62.0	7.2	81.9	6.4	71.9	5.0	74.8
500,000 or more	13.1	85.9	18.0	72.2	12.4	86.8	12.0	80.3	9.2	81.0
300,000 or more	19.7	89.7	24.8	79.6	19.0	90.3	18.2	85.5	14.9	85.4
200,000 or more	26.7	92.2	31.7	84.7	26.1	92.7	24.4	88.9	21.4	88.7
100,000 or more	43.0	95.6	48.0	91.6	42.3	95.9	39.5	93.5	37.6	93.5
50,000 or more	69.0	98.4	72.5	97.0	68.5	98.4	65.3	97.4	64.7	97.4
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

<sup>1</sup> Includes awards for educational and non-profit institutions, utilities, the 8A Program, and brand name items for commissary resale.

<sup>2</sup> Includes post-CICA GSA schedule awards.

Note: Percentages and average size are based on thousands of dollars.

**Table 4. Department of Defense Prime Contract Awards by Size and by  
Competitive Status (Cumulative): FY 1985**

(Concluded)

(Amounts in Millions)

SIZE(IN DOLLARS)	DESIGN OR TECHNICAL COMPETITION		FOLLOW-ON AFTER PRICE COMPETITION		FOLLOW-ON AFTER DESIGN/TECHNICAL COMPETITION		CATALOG OR MARKET PRICE		NON-COMPETITIVE	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	250	\$ 8,285	47	\$ 3,031	518	\$ 26,508	8	\$ 903	470	\$ 15,475
5,000,000 or more	513	9,987	81	3,245	906	28,627	21	994	1,043	19,001
2,000,000 or more	1,150	11,862	205	3,607	1,691	30,477	64	1,123	2,534	22,862
1,000,000 or more	1,974	12,896	330	3,742	2,668	31,491	141	1,223	4,488	25,100
500,000 or more	3,476	13,901	561	3,853	4,097	32,195	296	1,324	7,356	26,753
300,000 or more	5,426	14,610	765	3,919	5,506	32,599	545	1,420	11,391	28,080
200,000 or more	7,668	15,111	990	3,963	6,776	32,808	840	1,490	15,417	28,893
100,000 or more	12,773	15,784	1,553	4,021	9,149	33,042	1,586	1,591	23,972	29,861
50,000 or more	20,839	16,318	2,320	4,059	12,262	33,202	2,919	1,684	37,752	30,680
25,000 or more	29,664	16,614	3,076	4,078	15,477	33,284	4,644	1,745	52,800	31,119
Average Size (Dollars)		\$560,088		\$1,325,778		\$2,150,523		\$375,739		\$589,379
CUMULATIVE PERCENT										
\$10,000,000 or more	0.8	49.9	1.5	74.3	3.3	79.6	0.2	51.7	0.9	49.7
5,000,000 or more	1.7	60.1	2.6	79.6	5.9	86.0	0.5	57.0	2.0	61.1
2,000,000 or more	3.9	71.4	6.7	88.4	10.9	91.6	1.4	64.4	4.8	73.5
1,000,000 or more	6.7	77.6	10.7	91.8	17.2	94.6	3.0	70.1	8.5	80.7
500,000 or more	11.7	83.7	18.2	94.5	26.5	96.7	6.4	75.9	13.9	86.0
300,000 or more	18.3	87.9	24.9	96.1	35.6	97.9	11.7	81.4	21.6	90.2
200,000 or more	25.8	91.0	32.2	97.2	43.8	98.6	18.1	85.4	29.2	92.8
100,000 or more	43.1	95.0	50.5	98.6	59.1	99.3	34.2	91.2	45.4	96.0
50,000 or more	70.3	98.2	75.4	99.5	79.2	99.8	62.9	96.5	71.5	98.6
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0



**Table 5. Department of Defense Prime Contract Awards by Size and by  
Kind of Action (Cumulative): FY 1985**

(Amounts in Millions)

SIZE(IN DOLLARS)	TOTAL		INITIAL LETTER CONTRACT		DEFINITIVE CONTR SUPERCEDING LETTER CONTRACT		DEFINITIVE CONTRACT		ORDER UNDER CONTRACT	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,972	\$ 79,149	81	\$ 2,588	50	\$ 3,556	591	\$ 27,014	250	\$ 5,879
5,000,000 or more	4,355	91,187	152	3,093	76	3,699	1,164	30,985	1,124	8,245
2,000,000 or more	10,085	104,607	257	3,435	121	3,798	2,597	35,395	3,076	11,105
1,000,000 or more	17,953	113,012	357	3,571	157	3,836	4,808	38,386	5,888	13,124
500,000 or more	30,238	120,341	471	3,655	207	3,865	8,830	41,151	9,771	15,105
300,000 or more	45,546	125,609	551	3,686	255	3,875	13,999	43,135	15,169	16,849
200,000 or more	61,748	129,134	603	3,698	302	3,881	19,890	44,566	20,767	18,004
100,000 or more	99,079	133,840	684	3,710	375	3,887	34,463	46,609	33,396	19,486
50,000 or more	158,541	137,650	780	3,717	469	3,892	58,835	48,315	54,463	20,777
25,000 or more	228,937	139,912	884	3,720	578	3,895	87,295	49,327	82,000	21,630
Average Size (Dollars)		\$611,138		\$4,208,524		\$6,738,154		\$565,062		\$263,775
\$10,000,000 or more	0.9	56.6	9.2	69.6	8.7	91.3	0.7	54.8	0.3	27.2
5,000,000 or more	1.9	65.2	17.2	83.1	13.1	95.0	1.3	62.8	1.4	38.1
2,000,000 or more	4.4	74.8	29.1	92.3	20.9	97.5	3.0	71.8	3.8	51.3
1,000,000 or more	7.8	80.8	40.4	96.0	27.2	98.5	5.5	77.8	7.2	60.7
500,000 or more	13.2	86.0	53.3	98.2	35.8	99.2	10.1	83.4	11.9	69.8
300,000 or more	19.9	89.8	62.3	99.1	44.1	99.5	16.0	87.4	18.5	77.9
200,000 or more	27.0	92.3	68.2	99.4	52.2	99.6	22.8	90.3	25.3	83.2
100,000 or more	43.3	95.7	77.4	99.7	64.9	99.8	39.5	94.5	40.7	90.1
50,000 or more	69.3	98.4	88.2	99.9	81.1	99.9	67.4	97.9	66.4	96.1
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

Note: Percentages and average size are based on thousands of dollars.

**Table 5. Department of Defense Prime Contract Awards by Size and by Kind of Action (Cumulative): FY 1985**

(Concluded)  
(Amounts in Millions)

SIZE(IN DOLLARS)	MODIFICATIONS									
	SUB-TOTAL		ADDITIONAL WORK		FUNDING ACTION		CHANGE ORDER		TERMINATION	
	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT	NUMBER	AMOUNT
\$10,000,000 or more	1,000	\$ 40,111	341	\$ 20,644	549	\$ 17,448	103	\$ 2,501	7	\$ 482-
5,000,000 or more	1,839	45,166	612	22,540	1,008	20,052	205	3,105	14	530-
2,000,000 or more	4,014	50,874	1,298	24,656	2,209	23,034	472	3,766	35	582-
1,000,000 or more	6,743	54,096	2,170	25,836	3,670	24,629	854	4,234	49	603-
500,000 or more	10,959	56,565	3,491	26,745	5,938	25,864	1,454	4,577	76	621-
300,000 or more	15,572	58,063	5,034	27,337	8,176	26,535	2,242	4,827	120	636-
200,000 or more	20,186	58,985	6,523	27,688	10,522	26,971	2,971	4,973	170	648-
100,000 or more	30,161	60,148	9,940	28,157	15,241	27,484	4,685	5,171	295	664-
50,000 or more	43,994	60,949	14,872	28,493	20,579	27,766	7,987	5,367	556	681-
25,000 or more	58,180	61,341	19,992	28,673	24,812	27,863	12,434	5,498	942	693-
Average Size (Dollars)		\$1,054,323		\$1,434,219		\$1,122,952		\$442,176		\$735,763-
\$10,000,000 or more	1,7	65.4	1.7	72.0	2.2	62.6	0.8	45.5	0.7	69.5
5,000,000 or more	3.2	73.6	3.1	78.6	4.1	72.0	1.6	56.5	1.5	76.5
2,000,000 or more	6.9	82.9	6.5	86.0	8.9	82.7	3.8	68.5	3.7	83.9
1,000,000 or more	11.6	88.2	10.9	90.1	14.8	88.4	6.9	77.0	5.2	87.0
500,000 or more	18.8	92.2	17.5	93.3	23.9	92.8	11.7	83.2	8.1	89.5
300,000 or more	26.8	94.7	25.2	95.3	33.0	95.2	18.0	87.8	12.7	91.8
200,000 or more	34.7	96.2	32.6	96.6	42.4	96.8	23.9	90.5	18.0	93.4
100,000 or more	51.8	98.1	49.7	98.2	61.4	98.6	37.7	94.1	31.3	95.9
50,000 or more	75.6	99.4	74.4	99.4	82.9	99.7	64.2	97.6	59.0	98.2
25,000 or more	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0	100.0

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